

# Paul Gomersall



**Joined ITeC with one of the first groups in 1984, the course consisted of three areas; Automated Office, Electronics and Computers.**

After an initial period I went out on placement to Thompson Dairies and then onto Fallowfield Builders, my role in both companies was mainly in the accounts section, inputting data and general office duties.

After approximately 5 months I moved to P&K Cash Systems (Computer Point) as a Trainee Service Engineer, programming and repairing pre set tills. I then moved onto work for Copeland Cash Registers where I was given my own area; which involved travelling around the country.

In 1990 Copeland went into liquidation and I went to work for Ace Cash Systems for one year before a phone call from the owner of Computer Point resulted in my return. I went back as the Service Manager, which involved sorting jobs and ensuring quality of work for my team of engineers.

In 1997 I left the company to try my hand at something completely different, but returned back to Computer Point as Service Manager after approximately two years.

My role developed to Technical Sales Director when the company was floated on the stock market in 2000, and re-named Fidelity. My job is now to sell software to end users and dealers, update changes in software, as well as being responsible for importing EPOS machines. I also go abroad to see manufacturers in order to buy software and strike up deals.

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