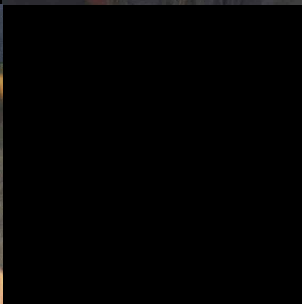




supporting

*Hull's
Enterprising
Young People*



Wilberforce
2007-1 Hull

Hull Enterprise guide

Dedication

This guide is dedicated to the memory of Sue Roach, Head teacher of Victoria Dock Primary School who was a champion of Hull's Enterprising Young People.

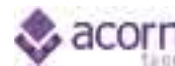
Sponsors



Part of the Department
for Work and Pensions



Neighbourhood
Renewal Unit





Welcome

Welcome to the second edition of the Hull Enterprise Guide - a guide about organisations in the City providing support in general but not exclusively to Hull's Enterprising Young People which is sponsored by Business Link. The guide is aimed at young people aged 14 to 25 as well as their teachers, lecturers and enterprise advisers. It details the activities and objectives of the Youth Enterprise Partnership and address many frequently asked questions:

Who do I contact for information on...?

- Bringing a business to Hull
- Starting up a new business
- Expanding an existing business in the City
- Improving my business performance in the marketplace
- Available land, development sites and property within the City
- Grants and Support available to young people
- Enterprise Education
- What qualifications are available through enterprise education?

Youth Enterprise Partners in Hull act as the interface with young people interested in all aspects of enterprise. Named client officers offer a seamless service to Hull's young entrepreneurs as well as teachers developing enterprise activities within our Primary and Secondary Schools. It is the intention of this guide to be informative and interesting and feedback can be given via email to: **charles.cracknell@hullcc.gov.uk**.



Hull's Enterprising Young People

Hull's Enterprising Young People

Business Link Humber

Mike Eggar Chief Executive of Business Link Humber

Business Link Humber are pleased to be part of the Hull Youth Enterprise Partnership and to sponsor this second edition of its enterprise guide for young people.



At Business Link we firmly believe that new or established businesses need to improve and grow continually if they are to compete effectively and meet their future goals, this is especially true of our young entrepreneurs. To obtain the information, advice, training or financial support businesses need to achieve this, Business Link Humber should be your first port of call as we are here to help you

We offer impartial and insightful access to appropriate expert advice to help businesses deal with the problems, challenges and opportunities they face in the day to day running of the business. We provide information on business issues such as legislation and employment law updates.

Throughout the year we run workshops and seminars aimed at providing networking opportunities and business information and work very closely with the Youth Enterprise Bank Management Committee and agencies that champion young people like yourself who may have an enterprising idea.

For more information on how Business Link Humber and our many partners can support you and your business call 0845 124 33 33 or visit www.blhumber.co.uk

Mike Eggar
Chief Executive





Alan Johnson MP Hull West and Hessle

Secretary of State for Education & Skills

As the patron of The Hull Youth Enterprise Partnership I am delighted to write the foreword for the second edition of this booklet.



Increasing enterprise and creating a more dynamic business sector is central to an innovative, creative and competitive economy. Enterprise is a vital contributor to the health of our economy and to diversity of opportunity within our society. That is why the Government's ambition is to make the UK the best place in the world to start and grow a business.

As part of our ambition, we are seeking to achieve a change in the perception of enterprise and entrepreneurship amongst young people. And ensuring that they have the information they need is an important tool in realising that change. The Government is an ardent supporter of the 'Make Your Mark' campaign and Enterprise Week, which aims to help create a more enterprising culture amongst people aged 14-30. Our hope is that today's young people go on to aspire to set up their own businesses, start social enterprises to improve their communities and be innovative employees themselves.

Cllr Andy Sloan

City Economy (and regeneration, strategic planning and business links)

Hull's historical success and prosperity was founded on a spirit of trade, entrepreneurship and enterprise. From the whalers of the 18th century through to the great industrialists like Thomas Ferens to entrepreneurs such as KH Smilers, Socks On Ltd and Force7, the people of Hull have displayed a pioneering 'can do' spirit. Many household names and large FTSE 100 companies first set up shop in Hull: Reckitts, Smith & Nephew and Rank Hovis McDougall to name a few.



Hull's future success, well being and prosperity lies with today's and tomorrow's generation of young entrepreneurs, risk taking and innovators - people like Hull's very own Michelle Dewberry, winner of BBC's The Apprentice - and that could also include you.

If you have an idea or plan for a business venture, I hope that you are inspired by those who have gone before, take up that challenge and go for success. This booklet is all about help and advice, where to go and to whom to speak. I hope you find it useful.

You can achieve whatever you want to in life if you want it enough. Go for it! Good luck!

Hull's Enterprising Young People

Hull's Enterprising Young People

Cllr Christine Randall

Deputy Leader and Children's Services

As the Lead Member for Children's Services it is my statutory responsibility to ensure that children and young people receive the support they need to be healthy, stay safe, enjoy and achieve, make a positive contribution and achieve economic well-being.



With the support of local and national businesses, partners and volunteers, young people can develop the skills, values and experience they will need as entrepreneurs and we can ensure that they will achieve these five outcomes.

By investing in our young people we are also making an investment in the long term prosperity of our city because we are raising skills, ambition and achievement, encouraging innovative thinking, creating greater employment opportunities and tackling social exclusion. Young people are a major asset to the city and I am confident that in their hands, Kingston upon Hull will go from strength to strength. I am always very proud when I hear about the success of our young entrepreneurs and I feel very privileged to be their champion. I am proud too, and very grateful, that we have so many highly committed partners that share our vision for young people. Their contribution is crucial to this success.

Kim Ryley

Chief Executive of Hull City Council

Promoting the economic well-being and increasing skills and educational attainment are the twin aims for the city over the next ten years. Key to our success will be creating more, better paid jobs in the city, that will increase wealth and reducing poverty.



In this context the Council believes that not only does youth enterprise impact on employment, business acumen, workplace opportunities and financial independence amongst young people; it also encourages young people to become active, innovative, creative and socially responsible citizens.

This is the just beginning of our journey in developing an entrepreneurial culture across all sections of the community, towards developing Hull as one of the North's most dynamic and exciting cities.



Make Your Mark

Kevin Steele who is Chief Executive of the Make Your Mark campaign

The aim of the Make Your Mark national campaign is to kick-start a culture of enterprise among young people in the UK. It aims to give people in their teens and twenties the inspiration and opportunity to turn their ideas into reality.



Backed by an unprecedented coalition of businesses, charities, education bodies and government, the Make Your Mark campaign runs Enterprise Week, which in 2006 saw over 3,000 events and activities taking place across the UK. Events included the Make Your Mark Challenge, the UK's biggest ever live enterprise competition, Enterprising Young Brits, a competition which rewards people aged 30 and under for making their ideas happen as well as specific days celebrating Women's Enterprise, Social Enterprise and 'Ideas at Work'.

However, the Make Your Mark campaign is much more than just one week and works to inspire young people, inform them with next steps information, connect them to each other – through networks that support and encourage ideas – and to influence policy and practice.

We are pleased to be working with the Hull Youth Enterprise Partnership in developing the entrepreneurial spirit amongst the City's young people.

Contact
Enterprise Insight
6, Mercer Street
Covent Garden
London
WC2H 9QA

Web: www.starttalkingideas.org



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Fight for Freedom Campaign

**2007 marks the 200th anniversary
of the abolition of the Slave Trade Act.**



Hull
City Council

Hull's MP at the time, William Wilberforce, was responsible for leading the fight that led to the abolition, and subsequently the bill, that freed all slaves in British colonies.

Throughout the year there will be events for all ages and interests to mark the occasion. Expect international, high-profile events, gigs and guests, world-class lectures and community based activities.

Following in the footsteps of Wilberforce in 1807, Hull City Council is asking you to add your support to the Fight for Freedom campaign, a petition that aims to lobby for the eradication of modern day slavery.

For more information about our petition, events and Wilberforce 2007, please use the details below.

Contact

Anna Millar

Tel: 01482 615002

Web: www.wilberforce2007.com



Wilberforce
2007 | Hull
www.wilberforce2007.com





What is the Hull Youth Enterprise Partnership?



The Hull Youth Enterprise Partnership is a well established public/private/community partnership set up to influence major partners in supporting Hull's enterprising young people. It is committed to the shared vision of growing the City's economy for the benefit of all our citizens in general and of our young people in particular and by working in partnership to create and facilitate opportunities to widen the entrepreneurial spirit of Hull.

What is the Purpose of the Hull Youth Enterprise Partnership?

Its primary, though not sole purpose is to support and encourage young people aged 14-25 to become more enterprising and to contribute to the City's target of creating 1,200 new businesses, and will assist young people to overcome economic and social barriers that deny them the opportunity of economic inclusion, progression and choice.

The Partnership's vision is:

To contribute to the ONE HULL's Mission to secure a positive and sustainable future for the City and its young people through decisive leadership, partnerships and the support of active and empowered young people.

The Partnership aims to contribute to the following Community Strategy aims:

To improve the quality of Hull's business infrastructure

- By being involved in establishing clear development/investment frameworks for the City Centre and waterfront areas so young people can benefit.
- By being involved in enhancing the marketing and promotion of Hull as an attractive location for businesses, investment and skilled young people.
- By supporting and marketing the opportunities available to young people in the social enterprise sector.



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To enhance the competitiveness of Hull's businesses

- By encouraging young people to invest in key growth sectors.
- By developing links between Hull's Higher and Further Education Sectors and businesses to facilitate the transfer of skills and technology.
- By enhancing the support given to existing SME's owned by young people in the City.

To rebuild Hull's entrepreneurial culture

- By improving access to workspace/studio space for new businesses (in particular a discreet access to young people aged under 25).
- By further promoting and developing discreet services to young entrepreneurs by establishing a network of one stop advice shops across the City.
- By supporting the establishment of FE and graduate/post-graduate enterprise programmes.
- By providing all Hull 14-25 year olds with opportunities to develop their entrepreneurial skills.

Significant achievements of the Partnership to-date

- Held Youth Enterprise Conferences during National Enterprise Week for the last three years for young people aged 8 - 21 with high profile speakers.
- Promoted companies established under the Young Enterprise Programme in Hull and the East Riding, and encouraged partner organisations to use their services in particular Socks On, Avian Enterprises, Force-7, KH Smilers, Impression 11 and Send It.
- Developed a programme about enterprise for young people in care facilitated by The Prince's Trust.
- Lobbied and secured extra capacity for both The Prince's Trust and Young Enterprise Humber from Neighbourhood Renewal Funding.
- Held well attended events for Community Workers supporting enterprising young people throughout Hull.
- Issued, free-of-charge, an Enterprise Guide to over 3,000 Key Stage Four pupils in the city.
- Sponsored, promoted and piloted school enterprise programmes at St. Mary's College and Victoria Dock Primary School.



- Established the John Cracknell Youth Enterprise Bank giving grants to enterprising 13-25 year olds. In the last two years given £50,000 to nearly 100 applicants.
- Sponsored Fair-trade Fortnight in Hull and promoted the sale of Fair-trade products through the Youth Enterprise Bank.
- Embedded the concept of a “sign posting” Youth Enterprise Service at the BeSPoKe Centre in Bransholme within the local community and ensured it is now open 5 days a week.
- Between October 2004 and March 2007 mentored over 350 young people wishing to develop their ideas for the establishment of a new enterprise or community activity.
- Enabled the establishment of nearly 100 businesses run by young people aged under 25 and assisted with general support to many more.
- Established and enhanced www.youthenterprise.co.uk with regular updates.
- Produced this guide and other promotional material in Polish, Russian, Portuguese, Kurdish, Arabic and Turkish as our commitment to equality.



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Regional Development



Hull

Regional Development

Regional Development is responsible for leading with appropriate partners on regeneration issues in the City on behalf of Hull City Council, addressing economic opportunities and market failure whilst at the same time ensuring that communities and individuals derive direct, sustainable benefit from increased wealth and lifestyle opportunities.

Objectives

- Contribute to the economic and social wellbeing of the City through greater economic and social inclusion.
- Enhance the ability of employees and businesses run by young people to compete in an open and dynamic marketplace.
- To optimise the Digital City agenda for young people.

Services provided

Premises

Regional Development can assist young people needing space to expand or establish themselves in the city.

Small and start up businesses run by young people can take advantage of a wide range of shared accommodation providing substantial savings on overheads and set-up costs. The City Council's portfolio of managed workspace centres and unit factory estates support small and medium sized businesses. Regional Development presently operates eight managed workspace centres across the City. Collectively they provide a range of accommodation suitable for industrial and commercial use with monthly licence agreements providing flexibility for business start-up and expansion. Meeting rooms and secretarial facilities are available at little or no extra cost. On site professional, friendly support staff are available to help with a variety of reception and administration services and 24 hr access gives your business flexibility to meet client needs.

A comprehensive range of advice to young people covering business development and grant aid assistance is readily available through Regional Development. To find out more about how Hull City Council's Managed Workspace Programme can assist you as a young person please ring 01482 331204.



Business Support

Hull Business Development is a dedicated team offering advice and assistance to businesses run by young people throughout the City. Advising on sources of local, regional, national and European financial assistance, the Team also provides business advice, counselling, planning and information on training issues on a free and confidential basis to young people.

With financial support from Hull City Council, the Acorn Fund is a package of support for local businesses offering a range of grants and loans. Loan guarantees, equality participation and help to relocate or expand within the city, are also available.

Contact

Business Support Team

Tel: 01482 612156



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Hull Training



Hull
Training

Hull Training operates five centres, each providing excellent facilities and experienced qualified tutor support in a comprehensive range of practically oriented training courses specifically designed to suit the needs of both employers and trainees alike.

The aims and objectives of Hull Training are to provide continuous high quality training to an increasing number of young people and adults, in accordance with the requirements of young people in business, commerce and industry.

Training packages include:

- NVQ Level 1,2 + 3 Training
- Foundation Modern Apprenticeships
- Advanced Modern Apprenticeships

The centres are based throughout the City and all address a specific industrial sector.

Refurbit

Provides a unique learning environment where training is delivered in a real working factory. This centre provides a recycling facility for redundant computers and peripherals, and is one of only a handful of organisations in the Country accredited to provide these services.

Training at Refurbit includes:

- ICT Engineering
- Manufacturing
- Distribution and Warehousing
- Retail and customer care

All courses include a certificate in Health & Safety and Fork lift Driving is also available through this facility.

Contact

Centre Manager - Shaun Nicholson
Hull Refurbit, Wiltshire Road, Hull, HU4 6PA

Tel: 01482 565999

Email: refurbit@hcctraining.co.uk

Web: www.refurbit-uk.com








Hull Tec

Based in our new Orchard Park Campus Hull Tec delivers apprenticeship and advanced apprenticeship training in a wide range of engineering and construction based subjects including: Electrical installation, joinery, multi-skilled engineering, multi-skilled construction, fabrication & welding, mechanical maintenance, electrical maintenance, machining.

We also offer a range of supplementary courses including:

- | | |
|---|---|
|  Health & Safety |  Working at Heights |
|  First Aid |  Abrasive wheel safety |
|  CNC Programming |  PLC |
|  Pneumatics |  Hydraulics |

Over a number of years we have developed a wide range of programmes and formed partnerships with many local companies, schools and other training providers to ensure that the training we offer is the best available.

Hull Tec can work with you to help identify different sources of funding and training enabling your new business venture to become a reality.

We look forward to meeting you in the near future to discuss your individual needs.

Contact

Centre Manager - Noel Johnson
Hull Tec, Orchard Park Campus
Dane Park Road, Hull, HU6 9AR

Tel: 01482 615270
Email: njohnson@hcctraining.co.uk
Web: www.hulltec.co.uk



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■ Careers Choices

This centre provides an excellent transition from education to work by offering a wide and diverse range of occupational skills to young people.

The range of courses available at Careers Choices includes:

- Woodwork and Joinery
- Painting and Decorating
- Independent living and life skills
- Craft and Design
- Sports and Leisure
- Catering
- Hairdressing

In addition to a range of NVQ qualifications, the centre also provides additional training and certification in a wide range of courses such as Health and Safety, youth leaders awards and Food Hygiene qualifications.

Contact

Centre Manager - Debra Grange
Hull Careers Choices Centre
Raywell Street, Hull, HU2 8EP

Tel: 01482 615420










Hull ITeC

The Hull ITeC is an organisation which helps young people experience real work whilst working towards nationally recognised qualifications.

As part of their training programme young people are given training, help and advice in a wide range of skills including communication, interviewing skills and team building. Young people can also follow a Citizenship programme which helps them to find out about their local community and how they can get involved and make a difference. You will work towards an NVQ at the appropriate level

The centre links with schools and offers taster days in the different careers and gives young people a chance to find out more from people who have actually worked in the industry. It also links closely with employers to find suitable work experience which usually leads to full time employment.

The ITeC offers training courses in:

-  Administration
-  IT Users
-  IT Practitioners
-  Signmaking
-  Catering & Hospitality

ITeC is part of Hull City Council and can help young people to identify different sources of funding and equip them with qualifications required to start up their own business.

Contact

Centre Manager - Jacky Jordan
Hull ITeC, 84, Goulton Street,
Hull, HU3 4DL

Email: jjordan@hcctraining.co.uk

Web: www.hullitec.co.uk



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Andrew Marvell Business and Enterprise College

The first Business and Enterprise College in Hull and the East Riding, one of the few supported by the Co-operative Group.

Andrew Marvell Business and Enterprise College aims to:

- raise standards in Business, Enterprise, ICT and Mathematics
- raise whole school performance
- develop our community through linked projects
- promote a 'can do', enterprising culture in our students who are the workforce of the future
- promote 'quality through co-operation'

Andrew Marvell Business and Enterprise College is the Enterprise Hub for Humberside, and is supported by the following 'spoke' schools:

- Matthew Humberstone School
- South Leys Business and Enterprise College
- The Snaith School
- Tollbar Business and Enterprise College

Contact

Kerry-Ann Burrell

Community and Business Links Manager

Tel: 01482 710923

Email: kburrell@andrewmarvell.hull.sch.uk

Web: www.andrew-marvell.hull.sch.uk



Gary Mangan

Deputy Headteacher

Tel: 01482 799132

Simon Abbotts

Enterprise co-ordinator

Tel: 01482 799132





Area Teams in Hull

East Hull Area Committee and Team

The East Area Team covers the three wards of Ings, Longhill and Sutton and includes part of the catchment for Winfred Holtby, Malet Lambert, Andrew Marvell and Archbishop Thurstan secondary schools and Wilberforce Sixth Form College.

We are a key partner in the East Area Partnership and oversee the implementation of the East Area Community Plan, which includes actions aimed at helping all local young people achieve their potential, encouraging youth enterprise and supporting the voice and influence of young people through the Youth Council, Youth Network, school councils and youth fora.

Contact

East Area Team
13 Greenwich Avenue
Hull, HU9 4UX

Tel: 01482 614601
Email: East.AreaAdmin@hullcc.gov.uk



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Area Teams in Hull

North Carr Area Committee and Team

The North Carr Area Committee and Co-ordination Team are pleased to be working with and supporting initiatives to assist young people. We have always acknowledged the importance of ensuring young peoples' views and priorities form a significant part of our agenda. The need to provide realistic but aspirational goals as well as wide a choice as possible for young people is a cornerstone of our work. The Youth Council and forums provide young people with the opportunity to vocalise their needs and concerns and by working with them we are moving the citizenship element of our work positively forward.

North Carr Area Committee have sponsored the work at the John Cracknell Youth Enterprise Project as well as holding regular public meetings in the Area to enable local residents to air their views, ask questions about the Council's activities in the Area and tell their local Councillors about the issues which they would like the City Council to consider including youth enterprise issues. Members of the Area Committee were also pleased to sponsor places at the Youth Enterprise Conferences for local young people during Enterprise Week as they are strong believers in supporting Hull's Enterprising Young People.

Contact

Gwen Lunn

North Carr Area Director

**BeSPoKe Centre, Zeals Garth,
Hull, HU7 4WD**

Tel: 01482 331951

Email: Gwen.Lunn@hullcc.gov.uk





Area Teams in Hull

Northern Area Committee and Team

The Northern Area Committee work actively to support initiatives to assist and encourage young people in the Northern Area.

The area covers three wards and includes within its boundary Newland School for Girls, Sir Henry Cooper School and St Mary's College as well as a number of youth centres and youth projects providing continuing programmes of school holiday events.

The area has a thriving Youth Network and a Youth Forum where young people can air their views and get involved in area and national issues. Young people from the area have been involved in the Youth Parliament where the opinions and chosen issues for the city are voted on by the young people themselves.

The Northern Area has a Play Partnership that consults with young people and their families. A local incentive scheme for young people, 'in.CENT.iv' has recently been developed though the Northern Youth Network, this smartcard will provide a system to record the achievement of local young people and reward positive actions.

The Northern Area team organise an annual sports tournament 'The Des Montgomery Memorial Event' which gives young people the chance to access free sports coaching and try sports that they would normally not get the chance to try.

Contact

The Northern Area Team
99 Greenwood Ave
Hull HU6 8HN

Tel: 01482 331990
Email: Northern.AreaTeam@hullcc.gov.uk



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Area Teams in Hull

Park Area Committee and Team

The Park Area Committee is one of the Council's 7 Area Committees. Each of which has a network of Partnerships, consultation and community engagement arrangements. It covers four wards of East Hull which include Secondary Schools, Malet Lambert, David Lister, Isaac Newton and Archbishop Thurston - all of which will be included in the building Schools for the Future programme.

The local Councillors are supportive of all efforts to encourage youth enterprise and have channeled funding from their Community Initiatives Budget towards these sort of Initiatives. The Committee makes specific efforts to establish the views, concerns, aspirations etc of young people through a series of Youth Forums and youth related events and welcomes proposals, ideas and participation from this key sector of the Community. An example was the direct involvement of young people in deciding the layout of a specific youth area of the £7.5 million refurbishment of East Park, an exercise which resulted in the Council allocating £500,000 to bring this initiative to fruition.

Contact

Park Area Coordination Team
Hull City Council, 561-565 Holderness Road,
HU8 9AB

Tel: 01482 331980





Area Teams in Hull

Riverside Area Committee and Team

The Riverside Area Committee and Team are very pleased to be working in partnership and supporting initiatives to assist young people achieve their potential.

With our newly formed Local Area Partnerships we are actively seeking the views, ideas and concerns of young people in our Ward areas of Myton, Drypool, Newington and St Andrews through youth forums, Schools and Colleges, and local Voluntary Organisations. We also have strong links with local businesses and this year with European and Council Funding we are creating more Employment, Training and Young Enterprise opportunities. Our partners include key organisations committed to new start up businesses, and local schools and colleges already have young people working together as entrepreneurs.

Local Initiatives in 2006/7 saw the Team supporting local residents in some of the most deprived wards in Hull, taking local services to them via the CAB project. This captures useful information exchanges, service suggestions and face to face individual support for a variety of issues.

We support the Hull Youth Enterprise Partnership, local Voluntary groups, Secondary Schools and Colleges in the area.

The Riverside Area Committee positively promote equal opportunities for citizens of every age, and we are actively involved with BME and other minority groups.

Contact

Terry Kilburn

Riverside Area Coordination Team

Hull City Council,

Mount Pleasant, Hull

Tel: 01482 318820

Email: terry.kilburn@hullcc.gov.uk



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Area Teams in Hull

West Area Committee and Team

The West Area Committee and Team are very pleased to be working in partnership and supporting initiatives to assist young people achieve their potential.

With European and Council funding, we are focusing our priorities on Employment, Training and Small Business creation, ensuring new opportunities for young people. We support the Hull Youth Enterprise Partnership, local Voluntary groups, Secondary Schools and Colleges in the area, which covers the Wards Pickering, Boothferry and Derringham.

We have also strong links with businesses in the area, and all of these are working together in our newly formed Local Area Partnerships.

The West area Committee ensures that the views and concerns of young people are heard and acted upon, and welcomes proposals, ideas and participation through youth related events.

In 2006 we worked extensively with local young residents to produce the West Area Fun Day Carnival, which was a huge success, and an event is being planned for 2007 with member support.

In the Local Democracy Week 2006, the team worked with Pickering High School, collecting local young people's feedback in a novel way.

This was so successful that in 2007 it will be repeated and rolled out to other interested schools/colleges.

Contact

Terry Kilburn

West Hull Area Coordination Team

Hull City Council

Gipsyville Multi-Purpose Centre

Hessle Road, Hull

Tel: 01482 616986

Fax: 01482 616991

Email: terry.kilburn@hullcc.gov.uk





Area Teams in Hull

Wyke Area Committee and Team

The Wyke Area Committee and Team serve one of the seven areas across the city and its wards include Avenue, Bricknell and Newland. Within its boundary is Kelvin Hall Secondary School and Wyke Sixth Form College.

Wyke Area Committee has, in the past, funded the Youth Enterprise Group to run an Entrepreneurship Masterclass Programme which challenged students to think about starting their own business.

More recently, in September, 2006, Wyke Area Committee provided funding for 24 places for young people to attend the primary school event, a minimum of 18 places for young people to attend the secondary school event and a minimum of 5 places for the 16-19 event. The funding was to run an enterprise programme in a school within Wyke area selected by Members.

The Councillors are currently working with the Youth Forum in Wyke on a project involving an area known as Jack Kaye Walk which boards the three ward boundaries in Wyke.

Contact

Wyke Area Co-ordination Team
Hull City Council,
Newland Primary School,
Reynoldson Street,
Hull, HU5 3BH

Tel: 01482 331943



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Barnstormers Drama Workshops

Barnstormers Drama Workshops was set up in 2003 and provides various workshops for young people who are considering setting-up their own business.

They provide confidence-building sessions for both young people and adults and the workshops allow participants to engage in group activities designed to build a sense of 'the team' as a force for positive results in the business market-place. This also includes the use of their voice and body in connection with promoting business ideas and communicating these to potential customers.

Activities include pair work, group work, games, simulations and role-play.

Please contact us if you would like to know more about these sessions or be interested in purpose-designed workshops to fit your needs.

Contact

Gordon Beastall
Managing Director
Barnstormers Drama Workshops
26 Carrs Meadow
WITHERNSEA
East Yorkshire
HU19 2ER

Tel: 01964 613682
Mob: 07977685878
Email: barnstormers@tiscali.co.uk
Web: www.barnstormersdrama.co.uk





Bransholme Enterprises

Bransholme Enterprises was set up in 2002 as a community-led social enterprise. Our remit is to contribute to the regeneration of the Bransholme area socially, economically and environmentally by developing projects and enterprises that are community driven and of community benefit.

Our flagship project Champion's Allotment, provides opportunities for hands-on work experience and training in the areas of horticulture and agriculture as well as organic techniques and conservation.

Our development of the Bransholme Alliance – a body consisting of the local social enterprises and community organisations – will ensure that by working together we can deliver employment and business opportunities across the area.

We also work with businesses and individuals to ensure the local community has access to well-developed employment prospects and we signpost those we cannot help directly to relevant providers such as the John Cracknell Youth Enterprise Centre.

Please contact us if you would like to know more about our services or take a look at our website for further information at www.bransholme-enterprises.co.uk.

Contact

Sam Linton
Enterprise Manager
Bransholme Enterprises
BeSPoKe Centre, Zeals Garth
Bransholme, Hull
HU7 4WD, UK



Tel: 01482-821 467

Fax: 01482-836 632

Email: sam@bransholme-enterprises.co.uk

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Business in the Community

Business in the Community has over 750 member companies committed to improving their impact on society in the community, environment, marketplace and workplace.

Our purpose is to inspire, challenge, engage, support and challenge companies to continually improve the impact they have on society.

We are an independent business-led charity with 25 years experience.

Members of Business in the Community make three commitments to:

- Inspire, innovate and lead by sharing learning and experience.
- Impact on key social issues by engaging in collaborative action in areas of greatest need.
- Integrate, manage and measure responsible business practice.

Essentially we act as a broker, sitting between business and communities matching need with skills, resources, knowledge and time.

Contact

Antony Wallis
Business in the Community
Melton Court, Gibson lane
North Ferriby, Hull
East Yorkshire, HU14 3HH



Tel: 01482 638610
Fax: 07092 886356
Email: antony.wallis@bitc.org.uk
Web: www.bitc.org.uk





Business Link Humber

Business Link Humber is a subsidiary of A4e Ltd and provides support, information and advice to help businesses in the region to grow and prosper through a team of specialist business advisers; able to help both existing businesses and those thinking of starting a business.

Business Link Humber can provide you with up-to-date facts and figures, in depth research, fact sheets or just general information on issues you see as important to your business, give us a call.

We can also provide information on:

- business legislation
- employment issues and developing people
- the first steps to export
- economic statistics
- ICT and eCommerce
- market research
- sales and marketing

Furthermore, we can introduce you to other sources of more specialist advice and support or information on local and national programmes aimed specifically at small businesses. We have taken the opportunity to enclose an overview of some of the current initiatives available to businesses in the area.

Contact

Business Link Humber

Tel: 0845 124 33 33

Web: www.blhumber.co.uk



Hull's Enterprising Young People

Hull's Enterprising Young People

Business Stream

It's no surprise that Hull is full of enterprising young people. It is, after all, a very enterprising, not to say pioneering city. Look at Internet Protocol Television, or IPTV, for instance. Everyone's talking about it, but where was the first IPTV in the world? Answer: Hull. Hull has always had its own telephone system, and back in the 90s a very enterprising Hull person realised that you could send TV down copper wires, using web-based technology. And so IPTV was born, and people came from all over the world to look at it. The rest is history – and the future, it seems!!

No surprise, then, that today Hull has its own, online, on-demand, broadband TV station serving the local business community – probably the only one of its kind in the world. And if you go there, you'll find lots of coverage of enterprise events involving young people.

What's more, at the Stream offices in the city centre, we have an incubation area, where new media start-up companies have access to work stations, admin support, equipment, a fully equipped TV studio, as well as mentoring by experienced industry professionals.

Hull: pioneering or what?

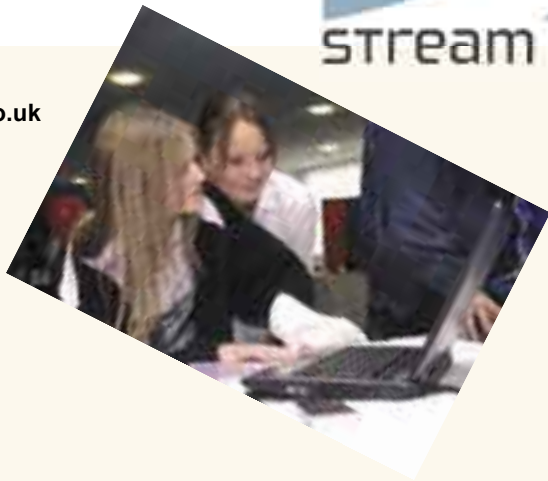
You'll find Business Stream at www.streamonline.co.uk

Stream is produced and broadcast by Broadband Capital Ltd, a company created by Kingston upon Hull City Council.

Contact

Broadband Capital Ltd
3rd floor, Norwich House
Savile St, Hull
HU1 3ES

Tel: 01482 482900
Email: info@streamonline.co.uk





Cityventure

Cityventure is a not for profit company limited by guarantee, originally established in 1995. The remit of our work allows us to operate locally, regionally and nationally, and the company benefits from a number of highly qualified, experienced and flexible staff members.

Cityventure has considerable expertise in:

- Facilitation and panel management, strategic management, managing and implementing regeneration programmes and funds.
- Delivering a range of programmes and consultancy services in these areas, and is currently undertaking work for a wide range of local regeneration initiatives. This includes acting as the Delivery Coordinator for the Hull element of the sub-regional, Growing Social Enterprise in the Humber programme.
- Offering the advantage of an organisation, which is knowledgeable about the local, regional and national regeneration context, and has established working relationships with a vast range of agencies and groups.
- The Youth Enterprise Bank is an important project in supporting young entrepreneurs in the city and Cityventure is pleased to have supported the initiative with SRB funding.

Contact

Jo Smith

Tel: 01482 320021

Email: joannes@cityventure.co.uk

Web: www.cityventure.co.uk

cityventure



Hull's Enterprising Young People

Hull's Enterprising Young People

Connexions

Connexions is a service for all young people aged 13 – 19, whatever their situation. Specially trained Personal Advisers are available to listen and talk to you about your situation, your hopes and your future.

Personal Advisers can see you in school or college, at work or in the community. You are also welcome to drop in to one of our Connexions Centres where you will find information zones that are free for anyone to use.

Our books magazines, CDs and free Internet access let you get the up-to-date information you want. It's a one-stop service to help you get the information and help you need.

Contact

Connexions Centre

Tel: Freephone 0808 180 4636

Email: info@connexionshumber.co.uk

Web: www.connexionshumber.co.uk

connexions

The best start in life for every young person





Construction Works

With tower cranes looming over the skyline of the city it's clear to see that the construction sector in Hull is experiencing real growth that will bring significant opportunities for individuals and businesses in the city.

The St Stephens Development is rising out of the ground and is due to open in the autumn of 2007, many others including Quay West are due to commence on site in 2007 with others following on afterwards.

These developments and other capital programmes represent an investment running into billions of pounds in the city over the next seven to ten years, providing a long term work horizon for city companies and individuals.

Construction Works is a team that works with both businesses and individuals to ensure that local people can benefit from the opportunities relating to employment, contracting and provides sign posting information for training and new business start-ups, particularly for young people.

Contact a member of our team if you want to know more about future developments in Hull. They will provide you with information on which companies are involved, who you need to talk to about employment and self employment, and even contracting opportunities.

Contact
Construction Works
Suite 2 Carmelite House
Posterngate
Hull, HU1 2JT



Tel: 01482 308728
Email: info@constructionworks.org
Web: www.constructionworks.org



Hull's Enterprising Young People

Hull's Enterprising Young People

Durban Limited

Fostering the spirit of growth

With over 30 years experience in the field of Business Support, Durban Limited is a company that focuses on personal and business development.

Local businesses that need advice, solutions and caring support to help start up, expand, develop and improve. We utilise our knowledge, skills and networks to provide quality, expert solutions. We aim to develop long-term relationships with our client businesses to meet their ongoing demands and unique needs now and in the future.

Through our diverse and resolute solutions we are committed to our clients and their needs. Durban has an open approach, which reflects the trusted reputation it has today. We seek constant feedback from clients, suppliers and partners to develop best practice and maintain our position as a market leader in both personal and business solutions provision.

Durban Limited are the sponsor company for the 'Women's Enterprise in the Humber' project.

Contact

Maureen Foers O.B.E
Managing Director
Durban Limited, Carr House
East Carr Road, Hull, HU8 9LP

Tel: 08707 550513
Mob: 07947 808735
Email: mfoers@durban-uk.com
Web: www.durban-uk.com





Force-7

Force-7 was established as a Young Enterprise Company in 2006 with the ambition of taking enterprise to another level developing a unique, sustainable business that encompassed many industries, but with one key focal point, Young People.

Working on the unique selling point that Force-7's functioning Board of Directors, is, and will always remain, under the age of eighteen, Force-7 works with both the consumer and the client to portray the accurate needs of the ever-changing younger generation.

This takes many forms, ranging from the conference support materials and marketing support provided for the National Enterprise Week 2006 Conferences to the research report and leaflets commissioned by the Humber Mental Health Teaching NHS Trust.

Force-7 works with the client to create a tailored result that will directly fulfil the client's needs, in doing so we always fulfil our vision of bridging the gap between generations, bringing today, and tomorrow, together.

Contact

Philip Batty
Managing Director,

Email: philip.batty@force-7.co.uk

Web: www.force-7.co.uk



Helping Enterprising Young People

Hull's Enterprising Young People

Hull Area Business Advice Centre

HABAC is a non-profit making DTI Registered Enterprise Agency which has been in Hull for over 20 years, and works closely with Hull Youth Enterprise and the Prince's Trust to try and help younger people make their dream a reality.

Setting up and running your own business can be one of the most rewarding ventures in life – but can also be one of the toughest. This is even more so for younger people who may not have had the chance to acquire any capital or good business experience but who have a great idea. HABAC will help determine whether the idea is viable with realistic and practical guidance.

The core service is free and consists of help with business plans, grant and funding applications, start up procedures and marketing plans. It also provides ongoing mentoring support as your business grows.

HABAC provides confidential one to one advice sessions as well as workshops in small groups on topics like bookkeeping, marketing, planning and tax.

Work is also done with schools, colleges and the University of Hull to promote enterprise amongst students still in full time education who may ultimately decide to start their own businesses. Even if they decide against this, understanding how businesses work will help with job applications and career progression once in employment.

Contact

HABAC

Tel: 01482 607100

Email: help@habac.co.uk

Web: www.habac.co.uk





Hull Business Forum

Hull Business Forum is a unique business membership organisation which provides strong business involvement in the city's regeneration, primarily through Hull's Local Strategic Partnership ONE HULL.

Our strategic priorities are to improve Hull's economy and education and to rebuild pride in our city. Encouraging more young people to start businesses and be enterprising in their business careers is fundamental to building a more prosperous Hull. We can give any young person starting a business a chance to be part of Hull's business network and the opportunity to meet new customers and suppliers.

The Forum supports youth enterprise by finding business volunteers and actively encouraging existing local businesses to become involved with schools and colleges to promote enterprise and business skills.

If you're a young person running a business with something to say about Hull, the Business Forum gives you a strong business voice and is free to join.

Contact

Hannah Crookes

Project Officer, Hull Business Forum

34-38 Beverley Road, Hull, HU3 1YE

Tel: 01482 324976

Email: h.crookes@hullbusinessforum.com

Web: www.hullbusinessforum.com



Hull's Enterprising Young People

Hull's Enterprising Young People

Hull Community Network

Hull Community Network was set up in 2001. Funded through Hull's Safer and Stronger Communities Fund, the Network:

- Supports the involvement of the voluntary and community sector as an equal partner in the work of ONE HULL - the Local Strategic Partnership.
- Through the Hull Community Investment Fund provides grants of up to £10,000 to voluntary and community groups, in neighbourhood renewal priority areas, to tackle issues around health, crime, education, employment and environment in their communities.
- Helps groups and residents gain the skills and knowledge they need to play an active role in the renewal of their neighbourhoods.
- Encourages groups and residents to be involved in their neighbourhood and area partnerships across the City.

The Network encourages young people to become active citizens through its forums, outreach work and training courses such as 'City Zen' (How Your City Works). The Network can also signpost young people to other support available in the voluntary sector from organisations such as Hull CVS and DOC. The Network helped fund Hull's Children's and Young People's Parliament and supports the work of the Hull Youth Enterprise Partnership and encourages young people to consider entrepreneurship as a career option.

Contact

The Network Office

34-38 Beverley Road, Hull, HU3 1YE

Tel: 01482 611891

Email: info@hullcommunitynetwork.org

Web: www.hullcommunitynetwork.org





Hull and Humber Chamber of Commerce

The Hull & Humber Chamber of Commerce, established in 1837, is part of the British Chambers of Commerce network: the UK's largest private sector business support organisation. Owned and controlled by local businesses, it is committed to meeting local business needs. For many small and medium sized firms the Chamber acts as their 'Management Services Department' offering a range of services to help small firms grow in the UK and internationally.

Its services include:

- **Policy** - A business voice on behalf of local industry and commerce to all key policy makers as part of the UK's largest private sector business support organisation.
- **Networking** - Networking events including business lunches, annual dinners, golf days and business exhibition events.
- **International** - The Chamber's International Trade Team can advise businesses about dealing with overseas markets and also provide a documentation service.
- **Chamber Training** - This subsidiary company of the Chamber operates in numerous sectors and delivers bespoke training to all industries as well as modern apprenticeships.
- **Acorn Loan Fund** - The Chamber runs a small loan fund for start up businesses who have difficulty in accessing finance elsewhere. Both small grants and loans are available.

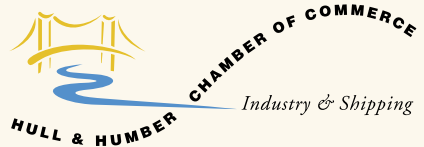
Contact

**Hull & Humber Chamber of Commerce,
Industry and Shipping
34-38 Beverley Road, Hull, HU3 1YE**

Tel: 01482 324976

Fax: 01482 213962

Web: www.hull-humber-chamber.co.uk



Serving Business in East Yorkshire & Northern Lincolnshire

Hull's Enterprising Young People

Hull's Enterprising Young People

Hull Youth Council

Hull Youth Council is a city wide partnership between Hull Children and Young People's Services, The Warren, RAPP, HCVYS and Hull Children's Fund supporting young people aged 11-25 on raising their issues, ideas and campaigns. We listen to what is important to young people, what they think needs to change, and how. We enable young people to participate in improvements through a range of fun, creative and challenging activities and projects.

We encourage young people to become active citizens through youth forums, action groups, student councils, consultations, outreach work and the Hull Young People's Parliament. We empower young people to put their ideas into action by working together with agencies and decision-makers who want to help young people make a difference.

We actively support the John Cracknell Youth Enterprise Project and act as secretariat to the Youth Enterprise Bank.

Contact

Hull Youth Council
Kingston Youth Centre
48A Beverley Road
Hull HU3 1YE

Email: hullyouthcouncil@hullcc.gov.uk



Hull
Youth
Council





Humber Education Business Link Organisation

The Humber Education Business Link Organisation (EBLO) is the strategic body for the co-ordination of links between schools and businesses across the Humber Sub Region. Its remit is to ensure that all Secondary and Special Schools have the capability to deliver a robust curriculum for work related learning and enterprise.

The Humber EBLO has one Area Manager in each of the four Local Authorities who provide significant support to all Secondary Schools and Special Schools assisting with curriculum enhancement, enterprise activities, business engagement and the professional development of teachers.

The EBLO has access to a wide range of education business link providers, through the Humber EBLO Consortium, such as Young Enterprise, Schools Industry Liaison Services, Connexions and Business Link who can support schools with the development of skills, attitudes and knowledge to develop enterprise capability.

Contact

Area Manager Hull, Ken Markham

Tel: 01482 616695

Web: www.humber-eblo.co.uk



Hull's Enterprising Young People

Hull's Enterprising Young People



KH Smilers

KH Smilers was originally an award winning Young Enterprise company from Year 10 at Kelvin Hall Secondary School, who reached the national finals of the Competition in 2004.

After such a phenomenal start the youngsters decided to continue the business and KH Smilers Ltd started trading in January 2005. In 2004 they grew 3,000 plants and following a high demand will be producing a massive 50,000 plants for the 2007 summer season.

KH Smilers Ltd produce a range of high quality, naturally grown bedding plants, hanging baskets and planters in its greenhouses and polytunnel. Delivery is free in the Hull and surrounding area and payment is not required until delivery.

Visit the updated webshop which provides detailed information and photographs of the plants and services available. If you would prefer to order by telephone please visit the 'Contact Us' page and feel free to contact them regarding plants and services.

Contact

KH Smilers Ltd
141 Fairfax Avenue
Hull
HU5 4QZ

Tel: 01482 445357
Web: www.khsmilers.co.uk





Learning Skills Council Humberside

The Learning and Skills Council Humberside (LSC) is responsible for planning and funding all post-16 education and training. It is one of many strategic partners in the Humber sub-region working to integrate enterprise across the school curriculum.

The LSC works closely with secondary schools and is one partner that funds young enterprise programmes across all schools to encourage learning opportunities in a business context. This not only helps young people understand how businesses operate but also allows pupils to increase their self-esteem, confidence and motivation skills.

In addition, the LSC supports, via the Education Business Link Organisation (EBLO), the Enterprise Adviser Service in schools. Each school now has access to an adviser to help the organisation and its young people to explore enterprise opportunities throughout the curriculum. The LSC works with schools through the Humber EBLO, local authorities and commerce to give pupils the opportunity to learn and achieve in a different way, having a positive effect across all subject areas.

Contact

**Linda Ainsworth,
First Floor, Earl's Court,
Henry Booth Way,
Hull, HU4 7DY**



Tel: 0845 019 4153



Hull's Enterprising Young People

Hull's Enterprising Young People

mtl Management Consultancy

The mtl Management Consultancy Practice is a member of Hull's Youth Enterprise Partnership and has assisted the group in preparing a Strategy and Action Plan for Hull's enterprising young people.

We have a long association of working with the City of Hull and with Humber sub-region colleagues on economic development and regeneration and have developed the country's largest business incubator.

Supporters of young people starting in business or learning about enterprise will find fertile ground in Hull. Organisations in the City work together in a 'Can Do, Will Do' way. It is worth joining in!

Contact

Milburn Trinnaman La Court (mtl)
Business & Innovation Centre
Innovation Way, Barnsley, S75 1JL

mtl MILBURN • TRINNAMAN • LA COURT

Tel: 01226 732446





Paul Cook Media

Paul Cooke Media was set up primarily to assess and facilitate creative aspects of media GNVQ's and BTEC qualifications in schools last year. The company specializes in Enterprise, Media & Performing Arts programs and can tailor requirements in-regards to curriculum design, assessment and delivery ranging from BTEC 1st's through to the NEW 'NCFE' Creative Diploma 'Syllabus'. We are fully qualified GNVQ and BTEC assessors as well as past moderators for some awarding bodies, AQA, BTEC, OCR etc.

What the kids think

Sir Henry Cooper School Y11 pupil said "The best thing I enjoyed about the course was mixing my track because I love that type of music and I had the chance to mix my own, it was great. I think I've learnt a lot about music and the media and how things can be done through media and how it helps people understand. Also I have really enjoyed writing about it and telling you what I have done and what I have learnt. This course has been a great experience and I have enjoyed every moment of it and have learnt a lot and hope to take this a lot further".

PCM2:u are partners involved in local Youth Enterprise initiatives in the city to empower young people to succeed.

Contact

Paul Cooke Media
6 Cheyne Walk
Hornsea
East Yorkshire
HU18 1BX

Tel: 01964 536193
Mob: 07789 486723
Email: pcm2u@btinternet.com



Hull's Enterprising Young People

Hull's Enterprising Young People

Positive Futures Plus Project - PF+

The Positive Futures Plus Project (PF+) is an exciting and challenging 12 - 15 week programme of activities, aimed at young people 15-19, who are at risk of slipping into a life of crime and becoming socially excluded.

The PF + Project uses sport and other stimulating activities as a tool to engage young people with, which will motivate and help to refocus young people into taking positive life choices and increase their skills, confidence and social development.

PF+ provides support to all its young participants to find employment, education or further training opportunities, that best suits their needs and referrals can be made to the project directly.

Contact

PF + Project
Kingston Communication Stadium
The Circle, Walton Street
Hull HU3 6JU

Tel: 01482 318045

Fax: 01482 318003





PROBE

At PROBE (Hull) Ltd, the Enterprise Team works with people from the East Hull area to look at all aspects of setting up a business or working on a self employed basis. Assistance is given to develop business ideas, find premises, secure funding and help clients to achieve their full potential.

We also work with all young people, including those who are aged 16 – 19 and are Not in Employment, Education or Training (NEET), in schools, youth clubs or an individual basis in our purpose built centre to help develop an enterprising culture for young people from East Hull and to encourage young people raise their aspirations.

Activities vary from hourly sessions on topics such as interviewing skills, CV preparation, job search and personal development and personal effectiveness through to supporting young people to run their own Young Enterprise Company.

We work in partnership with Young Enterprise and the Hull Youth Enterprise Partnership, as well as Princes Trust and the Youth Offending Teams.

Contact

The Enterprise Team
Employment House
406 Southcoates Lane,
Hull.

Tel: 01482 714242
Email: Sandra.ackroyd@employmenthouse.org
Web: www.probeltd.co.uk



Hull's Enterprising Young People

Hull's Enterprising Young People

Rotherham Youth Enterprise

Rotherham Youth Enterprise aims to 'empower young people to reach their full potential within a culture of enterprise and self employment, enabling achievement and success'. The Project is aimed at students and young adults in the Rotherham area, providing support and advice and encouraging them to explore business ideas and develop the skills and knowledge necessary to become self employed.

The project has four Youth Business Support Centres, which operate within the borough accommodating up to 33 businesses. Incubation Units and a whole range of business support services are offered to young people aged 16 – 30years in their first 12 months of trading. The project has received 'Beacon Status

The project also works directly with young people in Rotherham's Primary and Secondary schools.

- All Rotherham school leavers (Y11-Y13) receive a CD style pack 'one stop shop' guide to 'setting up your own business' and details of young people who have already 'taken the plunge.
- Primary pupils who wish to develop an enterprise project in school are awarded up to £200 helping them to develop enterprising ideas projects must be student lead, monitored and evaluated,
- Rotherham Youth Enterprise is pleased to work in partnership with Hull Youth Enterprise and celebrate/recognise the achievements and progress which has been made during the last few years in the Hull region.

Contact

Jackie Frost

Head of Youth Enterprise and Youth Employment Issues

Rotherham International Centre

Simmonite Road, Rotherham

S.Yorks, S61 3EQ

Tel: 01709 515410

Email: Jackie.Frost@rotherham.gov.uk

Web: www.rotherham.gov.uk



**Children &
Young People's Services**



Schools' Enterprise Education Network

The Schools' Enterprise Education Network (S'EEN), which is managed by the Specialist Schools and Academies Trust, and based on a model of 51 leading 'enterprise hub' schools, and 226 'enterprise spoke' schools working with all secondary schools and special schools across England. Was launched in 2006 by the DfES

The Schools' Enterprise Education Network ensures that all English secondary schools and special schools are supported to be able to offer enterprise continuing professional development (CPD) to their staff of the highest quality. S'EEN focuses on providing networked CPD to engage all school staff, coaching and mentoring support, and a hub website for enterprise education, to enable them to draw enterprise learning from their teaching and learning and leadership practices, and empower them to adapt enterprise pedagogy, so that all students in all schools benefit from enterprise education throughout their learning.

Andrew Marvell Business and Enterprise College in Hull is the Enterprise Hub for Humberside. It is funded to deliver the following:

- A menu of enterprise cpd training and development workshops and conferences aimed at school leaders and all teachers, irrespective of specialism.
- A sustainable network of coaching and mentoring support to every secondary school and special school in the hub, linking all schools with a local specialist enterprise hub / spoke leader who will provide support each to a network of schools, responding to local priorities and needs of those schools
- Advice and practical guidance for schools, to help them to respond to national policy, guidance and reports provided by DfES, OfSTED and QCA
- An enterprise hub website representing Humberside schools

National Enterprise Education website - www.enterpriseinschools.org.uk

The DfES have funded, as part of the S'EEN programme, a national enterprise education website bringing together for the first time all enterprise education policy, national guidance, resources, exemplification, strategies, curriculum ideas, and solutions for all secondary schools and special schools in England. A main feature of the site will be access to the 51 enterprise hub websites giving teachers and school leaders, students and parents, and other enterprise stakeholders access to leading practices in enterprise education in each of the 51 hubs.

Contact

Web: www.schoolsnetwork.org.uk/seen

Hull's Enterprising Young People



Socks On Limited

Love Your Feet, Subscribe to Socks On

Socks On was formed by 2 teenagers from Hull, Sean Scott and Edward Boyes. Socks On delivers the finest men's socks on a regular basis, for six months or a year – it's a sock subscription service!

Like all great inventions it came from a mixture of wishing things could be different, and a spark of imagination.

- We wished that socks would stop disappearing!
- We imagined that there was a unique and different way of purchasing socks - and that was on subscription!

Socks On now has a fully functioning fantastic website, www.sockson.co.uk, a rapidly expanding nationwide customer base and masses of support from all that have come across the idea.

Not only do we provide great presents and practical time saving solutions, Socks On provides extremely exclusive promotional sock subscriptions.

Socks On would like to thank Charles Cracknell, Chris Hillan and the Youth Enterprise Partnership for their generous and vitally important support shown throughout the start-up of Socks On.

Contact

Socks On Ltd
Unit 20, The Pavilion,
536 Hall Road, Hull
Yorkshire and Humber, HU6 9BS

Tel: 0845 2573 950
Mob: Sean Scott on 07958492797
Email: Hello@SocksOn.co.uk
Web: www.SocksOn.co.uk





STEP - Step Towards Employment Prospects

The STEP Course is also an exciting and challenging programme of activities that aims to equip young people 16-25 with the necessary skills to access employment, education or further training. STEP achieves this by offering a wide variety of activities and vocational qualifications such as:

- Football, Martial Arts, Basketball and a range of other exciting and challenging indoor and outdoor activities
- Vocational Qualifications, such as First Aid, Health and Safety, Manual Handling Sports Leadership Awards all aimed at increasing young people's skills base and preparing them for employment, education or further training
- Volunteering and involvement in local community projects working towards MV and Duke of Edinburgh Awards
- Personal Development Action Plans that provide career direction, built in with regular reviews and job search sessions to access employment, education or training opportunities

The STEP Project is registered for and able to access Education Maintenance Allowance (EMA) for any of the young people who qualify for it.

The course lasts for 20 weeks and referrals can be made directly.

Contact

The STEP Team
Kingston Communication Stadium
The Circle, Walton Street
Hull HU3 6JU

Tel: 01482 318047

Fax: 01482 318003



Hull's Enterprising Young People

Hull's Enterprising Young People

The John Cracknell Youth Enterprise Centre

The project offers a one-stop shop, drop-in facility at the BeSPoKe Centre in Bransholme, providing young people with opportunities to develop their entrepreneurial skills within one of the most deprived areas of the City of Hull.

The project is committed to building a deeper and wider entrepreneurial culture in the Bransholme area in order to enable the economy of the City to become more competitive. The project's partners believe that, as a way of ensuring prosperity for the future, entrepreneurship skills can be taught and learnt in schools, youth centres and colleges. Enterprise activities also strengthen the relevance and understanding of pupils' mainstream work in education.

In three years the project has helped over 350 young people and overseen the establishment of 100 businesses by young people aged under 25. The centre is open five days a week from 10.00 am to 4.00 pm. Alternatively visits can be arranged by the Business Advisors. In the last year the project has supported many young people aged under 25 who were on Job Seekers Allowance or Income Support as well as those on Incapacity Benefit.

Partners: Hull City Council, Hull Youth Council, Hull Area Business Advice Centre (HABAC), Prince's Trust, Durban Ltd., Andrine Houghton Associates.

Contact

John Cracknell Youth Enterprise Centre
BeSPoKe Centre, Zeals Garth, Hull, HU7 4WD

Tel: 01482 839479

Web: www.youthenterprise.co.uk

Web: www.youthenterprise-hull.co.uk





The Prince's Trust

The Prince's Trust helps young people to overcome barriers and get their lives back on track. Through practical support including training, mentoring and financial assistance, it helps 14-30 year-olds to realise their potential and transform their lives.

There are more than one million young people in the UK not in education, employment or training. The Trust focuses its efforts on young people who struggle at school, are in or leaving care, are long-term unemployed or have been in trouble with the law.

The Prince's Trust working closely with the John Cracknell Youth Enterprise Centre in Bransholme helping young people to continue with their education, training, find employment or go into self-employment. Through our Business programme we helped ten young people last year to set up their own business and further six were provided with financial support that enabled them to access employment. We are on track to exceed these figures during 2007 - 2008.

Our XL clubs in Hull help young people who are facing difficulties at school including those at risk of exclusion. These clubs operate in school and young people are encouraged to work together to achieve goals relating to their education, training and future lives.

The Trust Team programme, run in partnership with Instant Muscle in Hull re-engages young people and helps them to think about their futures. This 12 week programme for 16-25 year olds helps young people work together and learn the importance of team work. In many cases this programme changes the lives of the young people and enables them to move forward.

Contact

Our regional office

Tel: 01977 698000

Web: www.princes-trust.org.uk



Prince's Trust



Hull's Enterprising Young People

Hull's Enterprising Young People

The University of Hull

Whether you wish to improve an existing business or are investigating a new product or service that is just at the ideas stage, the University of Hull has a range of expertise and facilities available to assist you.

The University's Business and Community Knowledge Exchange is an office established to help you identify and unlock the range of funding and services available, including:

- Product design and prototyping
- Free patent clinics
- Access to specialist equipment
- Business development funding
- Enterprise courses, that also allow you to set up and run a business whilst studying for any subject
- Courses to develop existing staff

Whether looking for support in commerce, marketing, logistics, technology, sciences or arts and media, all enquiries are treated in confidence.

The University of Hull is committed to supporting enterprise development in the City and Region and working with business support partners in the area, we can ensure that you get the right support at the right time.

Are you making the most of your University?!
To find out more, give us a call...

Contact

Adrian Allen
Business and Community Knowledge Exchange
The University of Hull
Cottingham Road
Hull HU6 7RX

Tel: 01482 466466
Email: enterprise@hull.ac.uk
Web: www.hull.ac.uk/business





The Young People's Enterprise Forum

The Young People's Enterprise Forum aims to encourage enterprise education and activity in 5 to 30 year olds. Forum Members work to help the development of a culture in which young people can acquire and develop the skills, knowledge and attributes to be enterprising citizens.

Members provide a whole range of information support and guidance to encourage young people to get involved and develop their skills and ideas.

YPEF Members aim to open doors for young people to gain access to the necessary training and development - through schools, work places, colleges, youth groups, universities, training schemes, wherever the individual feels most comfortable. We want to develop young people and support them to see their ideas turn into reality.

Contact

YOUNG PEOPLE'S ENTERPRISE FORUM

Victoria House, 2 Victoria Place
LEEDS LS11 5AE

Tel: 0113 394 9943

Email: info@ypef.org.uk

Web: www.ypef.org.uk

Web: spreadlikewildfire.org



Hull's Enterprising Young People

Hull's Entertaining Young People

The Youth Development Service

The Youth Development Service offers young people things to do, places to meet, support with learning, a chance to try new activities and guidance to access funding to create new opportunities.

The Youth Opportunity Fund (YOF) is money to spend on things to do and activities. The Youth Capital Fund (YCF) is for 'places', equipment and building things.

Any Young person aged 13-19 years can apply. Other young people up to 25 years with specific needs can also apply.

There are lots of things you can do with YOF or YCF as long as you work with at least one other young person to get the grant. (In some circumstances individuals could apply).

For more information and an application form, contact your supporter using the details below.

Contact

**Youth Development Service
YOF/YCF Grants Partnership
Kingston Youth Centre
48a Beverley Road
Hull
HU3 1YE**

Email: youth.service@hullcc.gov.uk





Victoria Dock Primary Young Enterprise Project

January 2005 saw the creation of the Vic Doc Biz Kidz at Victoria Dock Primary School. Biz Kidz allows gifted and talented children from within the school, to flourish and express themselves in the “real” world of business, and develops them in ways that a formal classroom could never do.

Within the project children are faced with everyday dilemmas of the real world. They are presented each month with the job of producing and writing a newsletter and covering the costs of developing and maintaining such a high quality product. Once completed it is distributed to over 200 homes and has a readership of over 600 people.

So far the newsletter has attracted great interest from the local business community with several companies developing strong links with the project. It is the children's job to keep their customers happy and they have soon realised, as things have gone wrong, that this is not as easy as they think.

The young and talented children have had great opportunities through their involvement with the Biz Kidz. Visits to the Sewell Group and The Hull Daily Mail, and the chance to present their very own splinter group at the Hull Business Education conference, held at the KC Stadium have given them a unique insight into the corporate world.

Hoping to continue from this successful venture, Victoria Dock Primary School is continuously working to implement new and exciting initiatives for our enterprising pupils to work on

Contact

Tel: 01482 331998



Hull's Enterprising Young People

Hull's Enterprising Young People

Warren Enterprise Project

The 'Ideas Box' is a dedicated room for young people aged 16 to 25 years wishing to develop ideas for projects as well as enterprise. The room is newly refurbished to a high standard and is equipped with essential office equipment and materials including computer and printer, Internet access and cutting edge video editing equipment and software.

Also available in the Warren is free access to the recording studio and other music equipment and facilities, reprographics, dark room and I.T suite. Support is on hand if needed by our team of workers and volunteers and we can help with making links with other services and agencies.

Also on site is a cheap café serving healthy food and drinks, counselling and information service, a range of accredited and non-accredited courses, and free crèche.

For more information or to book the room please call in Tuesday to Friday 9.45am – 5.30pm.

Contact

Keith Russell

Tel: 01482 218115





Women's Enterprise in the Humber

Empowering female entrepreneurs across the Humber

Women's Enterprise in the Humber is a free programme designed to help women in business. The aim of this project is to provide a programme of flexible business and financial support to 70 new and potential women entrepreneurs within the Objective 2 eligible postcode areas of the Humber. It targets those looking to enter self-employment or those in business for less than 36 months.

Membership is FREE and as a member you can enjoy:

- Free advice and support for your business
- Free, informal & relaxed business development workshops
- Access to a bank of women mentors providing support to members of the programme
- Grant assistance to the value of £300 (maximum) for eligible start up or development costs
- Free link from the Women's Enterprise in the Humber website to your own website
- Free inclusion on our business directory, on our website available to all participants of the programme
- Registration on our forum – a leading online community of female entrepreneurs – there to help with your queries and challenges
- Free updates on the latest business development networking opportunities
- Concessionary terms for local and regional activities

And much more support to ensure your business grows and prospers.

Contact

Maureen Foers O.B.E
Managing Director
Durban Limited,
Carr House,
East Carr Road
Hull, HU8 9LP

Tel: 08707 550513
Mob: 07947 808735
Email: mfoers@durban-uk.com
Web: www.women-entrepreneurs.co.uk

Women's Enterprise in the Humber



Hull's Enterprising Young People

Hull's Enterprising Young People

Young Enterprise Humber

Young Enterprise is a national education charity, supported by local Area Boards whose members are volunteers from business and education. Young Enterprise is the UK's leading business education charity. Its mission is to inspire and equip young people to learn and succeed through enterprise. More than 1.4 million young people have benefited from the full range of Young Enterprise programmes since 1963.

Our vision is that all young people, irrespective of background and ability, will have the opportunity to gain personal experience on how business works and also understand the role it plays, both in providing employment and prosperity. Our programmes aim to inspire each participant to improve not only their own prospects but also the competitiveness of the City of Hull.

As a partner with the City Council we also organise high profile Entrepreneurship and Citizenship Masterclasses for 400 Hull students during National Enterprise Week.

All our Programmes operate in Hull Schools, and they include:

- Company Programme, for students aged 15 - 19 to set up and run their own company over the course of one academic year.
- Enterprise in Action, designed to help students aged 12 to 14 to develop their enterprise capability, enhancing skills and fostering entrepreneurial attitudes.
- Learn to Earn, designed to give 13 to 15 an understanding of how the options, decisions and choices they make now will directly influence their futures.
- Entrepreneurship Masterclass designed to encourage students to think about starting their own business as a career option and identify the key entrepreneurial skills required in starting their own business.

Contact

Janet Brumby & Valerie Sprague

Tel: 01482 631566

Mob: 07961 585942

Mob: 07920 0203927

Email: janet.brumby@yeyh.org.uk

Email: valerie.sprague@yeyh.org.uk

Web: www.yeyh.org.uk





Funding and other Support available to Young Entrepreneurs in Hull

Central Language Skills Register

Companies run by young people aged up to 25 needing to enhance foreign language capacity either on a long term, short term or one off basis can access Regional Development's Central Language Register. The database contains details of people with proficient foreign language skills who are looking for work with businesses run by young people in the city.

Contact

Email: language.skills@hullcc.gov.uk

The John Cracknell Youth Enterprise Bank

Offers grants for your enterprising idea to individuals or groups of young people aged up to 25 who need finance to make it happen, in particular those that are on income support, jobseekers allowance or incapacity benefit.

As part of the Wilberforce 2007 Commemorative Programme in Hull, the Board of Management are currently seeking applications from young people who have an idea on how to promote it, or who are seeking assistance to develop ways that will assist the business community with ideas relating to fair-trade products. They also welcome applications from all members of Hull's diverse community in particular young people who are currently under represented in the business community.



Contact

Tel: 01482 585297

Acorn Fund

Your enterprising idea might be entitled to receive a loan or a grant for new companies less than 18 months old from the Acorn Fund that is managed by Hull and Humber Chamber of Commerce for Hull City Council. Our business advisers can help you with your application.

Contact

Tel: 01482 324976

Web: www.hullbdf.com

Hull's Enterprising Young People

Hull's Enterprising Young People

Shell LiveWIRE

Shell LiveWIRE encourages young people aged 16-30, and those to whom they turn for advice and guidance, to see starting up a business as a desirable and viable career option.

By contacting the national telephone hotline below, enquirers will receive a free business start up information pack tailored to their specific business idea and the opportunity to receive local, one-to-one advice, on starting up and running a business.

Alternatively, by visiting the web-site, you can download the free Essential business Kit, take a look at a number of different business ideas, or test yourself to see if you have what it takes to run your own business.

Contact

Tel: 0845 757 3252

Web: www.shell-livewire.org

Hull Skills Fund

Hull City Council has made a £400,000 skills fund available over the next year to help local employers pay for the cost of extra training of their employees.

The fund will address two key areas of need:

- In basic English and maths training
- Higher level management and professional training

It will ensure that employees have the right skills to meet the demands of modern employers and thereby boost the local economy. To receive money from the fund, employers themselves must be prepared to pay around half the cost of the training, for which options could include employees going on day release to college, or for trainers to visit company premises to give classes during work time.

Contact

**Skills & Employability,
Brunswick House,
Hull**

Tel: 01482 616344





New Entrepreneur Scholarship

The New Entrepreneur Scholarship is for anyone aged 18 upwards, employed or unemployed or a part time student, with a viable business idea residing in a deprived area of Hull. You can apply for funding towards the cost of setting up a new business.

Free one-to-one business training will be provided as well as help in putting together a funding package. Other benefits include ongoing mentoring and possible extra funding towards childcare, travel and associated costs.

Contact

Tel: 0114 281 4621

Small Firms Loan Guarantee Scheme

The SFLG guarantees loans from the banks and other financial institutions for small firms that have viable business proposals but who have tried and failed to get a conventional loan because of lack of security.

Loans are available for periods of between two and ten years for varying sums. SFLG guarantees 75% of the loan, and in return for the guarantee, the borrower pays the DTI a premium of 2% a year on the outstanding amount of the loan. The commercial aspects of the loan are matters between the borrower and the lender.

Contact

DTI Small Firms Loan Guarantee Scheme

**St Mary's House, C/o Moorfoot
Sheffield, S1 4PQ**

Tel: 0845 001 0032/0033

Email: sflgs@sbs.gsi.gov.uk

Web: www.dti.gov.uk/sflg



Hull's Enterprising Young People

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Inland Revenue Business Support

As a young person planning to or already running a business, the Inland Revenue's Business Support Team will help you to work out your employees' tax and National Insurance, and give you tips on how to keep good records and where to turn to for help.

The Business Support Team can start you off on the right track by explaining how to register, the basics of tax, National Insurance and VAT, along with what you will need to do and when to send information.

We can explain how to complete your Self-Assessment for the Self-Employed which covers expenses and allowances, the important dates, and how to pay your tax.

Our service can also help you with the basics of forming a limited company, and let you know how to register with Companies House, the Inland Revenue and Customs & Excise.

Contact

Business Support Team

Inland Revenue North, Regian House

James Street, Liverpool, L75 1AB

Tel: 0151 2428380

Web: www.inlandrevenue.gov.uk/bst





Sirius

Sirius is a registered Enterprise Agency created and supported by BP at Saltend. They can offer business loans for start-ups and business expansions in the Hull and Holderness areas.

Sirius aims to:

- Help local people
- Create local jobs
- Develop young people
- Support training and Education in small and medium local firms
- Encourage new enterprises starting in the area

You may be seeking funds to start up in business, or to develop your business further. You may apply to Sirius for up to 30% of the funds that you are seeking for your new venture. If you wish to apply for a Sirius loan, you must show how your business can sustain itself within three years, and that you are capable of managing your asset. Sirius will help you to produce a business plan if necessary.

Sirius can also offer professional advice and support for many other aspects of your business.

Contact

Sirius Business Advice Centre

8 St Augustine's Gate, Hedon, HU12 8EX

Tel: 01482 890146

Fax: 01482 899253

Hull's Enterprising Young People

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Wildfire

Wildfire is an interactive tool for you as a young entrepreneur aged under 18 if you have the germ of an idea, the enthusiasm and determination to take it forward or would simply like to be your own boss in the future.

Wildfire is:

- Free
- Real - not a school project
- Supported by young entrepreneurs who are already successful

Wildfire is about turning your ideas into reality. We're serious, and if you are too then register your business homepage and get access to expert advice so that your business idea can spread like wildfire. It's an easy 3-step process to go through and there's no downside and no cost.

Contact

Web: www.spreadlikewildfire.org



This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.



This document can be made available in other formats (large print, audio and Braille as appropriate). Please telephone (01482) 612144.



Hull

Youth Enterprise Partnership

Hull Youth Enterprise Partnership

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Tel: +44 (0) 1482 318327

Web: www.youthenterprise.co.uk



Neighbourhood
Renewal Unit